40

20

0

-20

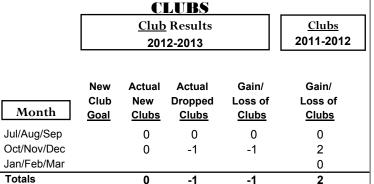
-40

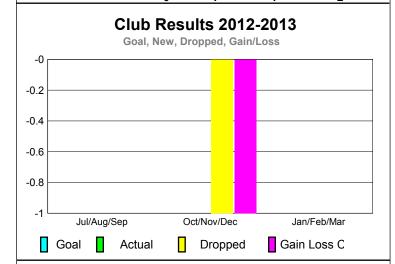
-60

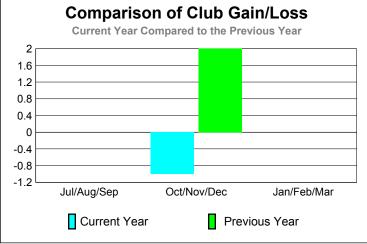
Jul/Aug/Sep



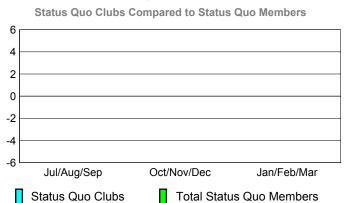
GMT: Ricardo Shoiti Komatsu Location: BRAZIL GMT CA: 3



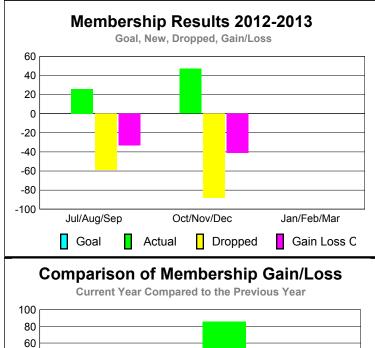




YTD Status Quo Clubs 2012-2013



| | | MEM | BERSH | <u>IIP </u> | |
|-------------|--|---------------|----------------|---|--------------------------------|
| | <u>Membership</u> Results 2012-2013 | | | | <u>Membership</u> 2011-2012 |
| | Net Memb | Actual New | Actual Dropped | Gain/ | Gain/ Loss of |
| Month | Goal | Memb | Memb | Memb | Memb |
| Jul/Aug/Sep | | 26 | -59 | -33 | -10 |
| Oct/Nov/Dec | | 47 | -88 | -41 | 86 |
| Jan/Feb/Mar | | | | | -28 |
| Totals | | 73 | -147 | -74 | 48 |





Oct/Nov/Dec

Jan/Feb/Mar

